

<b>Team:</b>	
<b>Case:</b>	
<b>Day (W, Th, F, S):</b>	

 Rank:   
 1<sup>st</sup> 2<sup>nd</sup> 3<sup>rd</sup> 4<sup>th</sup>

Criteria <b>Please check the items on which the team did exceptionally well</b>	Score 1 to 5*	General Comments
<b>PROBLEM IDENTIFICATION (WHAT)</b> Clarity in identifying and distinguishing between <ul style="list-style-type: none"> <li><input type="checkbox"/> Family related problems</li> <li><input type="checkbox"/> Business related problems</li> <li><input type="checkbox"/> Family AND Business problems</li> </ul>		
<b>IDENTIFICATION OF ROOT CAUSES (WHY)</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Recognition of root causes.</li> <li><input type="checkbox"/> Distinction between root causes and visible problems</li> <li><input type="checkbox"/> Clear logical reasoning to arrive from problems to causes</li> </ul>		
<b>USAGE OF CONCEPTS/THEORIES/ MODELS TO DEVISE &amp; SUSTAIN ARGUMENTS (WHY)</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Appropriate usage of concepts / models / theories to devise arguments</li> <li><input type="checkbox"/> Consistent line of reasoning</li> </ul>		
<b>CREATIVE ALTERNATIVES &amp; PROBLEM SOLVING TECHNIQUES</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Clarity of alternatives considered</li> <li><input type="checkbox"/> Appropriateness of alternatives for problem/issue</li> <li><input type="checkbox"/> Quality of evaluation of each alternative</li> </ul>		
<b>RECOMMENDATIONS</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Creative recommendations</li> <li><input type="checkbox"/> Clarity of how the recommendations address identified problems and causes</li> </ul>		
<b>IMPLEMENTATION PLAN</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Clarity of what must be done</li> <li><input type="checkbox"/> By whom</li> <li><input type="checkbox"/> By when</li> <li><input type="checkbox"/> How</li> </ul>		
<b>PRESENTATION SKILLS</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Holds attention of the audience</li> <li><input type="checkbox"/> Clarity of speaking, voice intonation</li> <li><input type="checkbox"/> Body language, Eye Contact, Gestures</li> <li><input type="checkbox"/> Presenting postures</li> <li><input type="checkbox"/> Non-presenting postures</li> </ul>		
<b>PRESENTATION STRUCTURE</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Opening remarks</li> <li><input type="checkbox"/> Closing remarks</li> <li><input type="checkbox"/> Clear structure of the presentation</li> <li><input type="checkbox"/> Pace of delivery (neither too fast or too slow)</li> <li><input type="checkbox"/> Time management</li> </ul>		
<b>QUESTION &amp; ANSWER SESSION</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Succinct and clear responses</li> <li><input type="checkbox"/> Ability to defend recommendations implementation plan</li> <li><input type="checkbox"/> Creative adaptation / modification based on Q&amp;A</li> </ul>		
<b>TEAM WORK</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> Engagement of all team members</li> <li><input type="checkbox"/> Building on each others responses</li> <li><input type="checkbox"/> Supporting each other</li> </ul>		
<b>Total:</b>		

