



Team:	Rank:	$\neg$
Case:	1 <sup>st</sup> 2 <sup>nd</sup> 3 <sup>rd</sup> 4	 1th
Day (W, Th, F, S):	1 2 3 7	r

Criteria Please check the items on which the team did exceptionally well		General Comments
PROBLEM IDENTIFICATION (WHAT)  Clarity in identifying and distinguishing between  Family related problems  Business related problems Family AND Business problems		
IDENTIFICATION OF ROOT CAUSES (WHY)  □ Recognition of root causes. □ Distinction between root causes and visible problems □ Clear logical reasoning to arrive from problems to causes		
USAGE OF CONCEPTS/THEORIES/ MODELS TO DEVISE & SUSTAIN ARGUMENTS (WHY)  □ Appropriate usage of concepts / models / theories to devise arguments □ Consistent line of reasoning		
CREATIVE ALTERNATIVES & PROBLEM SOLVING TECHNIQUES  Clarity of alternatives considered Appropriateness of alternatives for problem/issue Quality of evaluation of each alternative		
RECOMMENDATIONS  Creative recommendations Clarity of how the recommendations address identified problems and causes		
IMPLEMENTATION PLAN  Clarity of what must be done By whom By when How		
PRESENTATION SKILLS  Holds attention of the audience Clarity of speaking, voice intonation Body language, Eye Contact, Gestures Presenting postures Non-presenting postures		
PRESENTATION STRUCTURE  Opening remarks Closing remarks Clear structure of the presentation Pace of delivery (neither too fast or too slow) Time management		
QUESTION & ANSWER SESSION  Succinct and clear responses Ability to defend recommendations implementation plan Creative adaptation / modification based on Q&A		
TEAM WORK  Engagement of all team members  Building on each others responses Supporting each other  Total:		

