

Team:	Rank:	7
Case:	1st 2nd 3rd 4th	_
Day (W, Th, F, S):	1231	

Criteria Please check the items on which the team did exceptionally well		General Comments
PROBLEM IDENTIFICATION (WHAT) Clarity in identifying and distinguishing between Family related problems Business related problems Family AND Business problems		
IDENTIFICATION OF ROOT CAUSES (WHY) ☐ Recognition of root causes. ☐ Distinction between root causes and visible problems ☐ Clear logical reasoning to arrive from problems to causes		
USAGE OF CONCEPTS/THEORIES/ MODELS TO DEVISE & SUSTAIN ARGUMENTS (WHY) Appropriate usage of concepts / models / theories to devise arguments Consistent line of reasoning		
CREATIVE ALTERNATIVES & PROBLEM-SOLVING TECHNIQUES Clarity of alternatives considered Appropriateness of alternatives for problem/issue Quality of evaluation of each alternative		
RECOMMENDATIONS Creative recommendations Clarity of how the recommendations address identified problems and causes		
IMPLEMENTATION PLAN Clarity of what must be done By whom By when How		
PRESENTATION SKILLS Holds attention of the audience Clarity of speaking, voice intonation Body language, Eye Contact, Gestures Presenting postures Non-presenting postures		
PRESENTATION STRUCTURE Opening remarks Closing remarks Clear structure of the presentation Pace of delivery (neither too fast or too slow) Time management		
QUESTION & ANSWER SESSION Succinct and clear responses Ability to defend recommendations implementation plan Creative adaptation / modification based on Q&A		
TEAM WORK □ Engagement of all team members □ Building on each other's responses □ Supporting each other Total:		

